



Managing External Law Firms Course Overview- 6 hours CPD

'Good Delivery, right pace, interactive, highly relevant'

United Utilities

Benefits

This course is designed to provide you with the knowledge and skills to ensure that you; your team obtain the best possible legal advice and service at the price the business is willing to pay.

Topics covered

Allocation of Legal Work

- Why is work outsourced?
- Decision analysis tools and current trends
- Competency for Managing External lawyers
- Working effectively with the business and/or procurement department

External sourcing – panel reviews

- How to choose external legal support
- How technology can help
- What are you buying?
- Panel Review checklist
- Invitation to tender

Managing relationships with external lawyers

- Starting the process and building the relationship
- Communication & Active Listening
- What do you want to Measure?
- Measures of Success
- Best practice Reports; Surveys and Appraisals
- Best practice technology tools

Leveraging value out of legal costs

- Internal Cost considerations
- Current Trends including best practice trends including latest apps
- Fee Options
- Pricing softer benefits

Website: <http://www.managingexternallegalresources.co.uk/>

Email: ann@managingexternallegalresources.com