



Courses for In-house lawyers at every level

Leading and Managing an In-house Legal Department Course Overview – 6 hours CPD

'Ann's extensive experience as an IHL places her in a perfect position to be delivering development workshops in this area, and her personal style adds clear value.' MAN
B&W Diesel Ltd

Benefits

This course provides Legal Managers and Lawyers with a vital comprehensive practical tools and techniques in managing and developing themselves and their teams to ensure that their professional and business goals are achieved. They will be able to build highly effective teams to deliver integral legal services to the business; build trust and rapport with both their colleagues and team members.

Topics covered

Understanding your client employer's perceptions and requirements:

- Know your organisation
- Value from a Business Perspective
- How to add Value to the business – Perception & Reality
- Value Continuum Process
- Internal Client Relationship management including trust & influencing
- Learning log and action plan

The strategic & operational role of the legal departmental head:

- What is your Role? Leadership or Management or both?
- Core Planning Principles and Project Management
- Skill competencies for departmental heads e.g. – leadership, communication
- People & Resource Management including Delegation, conducting Motivating Appraisals for individuals,
- team performance evaluation best practice including giving and receiving feedback
- Change Management and how to manage Resistance
- Learning log and action plan.

**For More Information Please Contact Ann Page via Email at
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